

**Ingersoll Rand Launches Technology Convergence Solutions
-An Industry First in Integrated Solutions for Asset
Management: 'Smarter Buildings', 'Remote Energy
Management' and 'Mobile Cold Chain Fleet Management'**

*- Technology made available for the first time in India
-Participates at ACREX 2011; Demonstrating Concepts for Intelligent
Infrastructure that gives Coordinated Responses, is Economical and
Sustainable*

New Delhi, February 24, 2011 – Ingersoll Rand launched **Technology Convergence** in India - solutions that integrate all technology systems going into a facility or infrastructure and give facility users a single window to view and monitor data.

With Ingersoll Rand's Technology Convergence, various systems within a facility (such as Heating, Ventilating and Air-Conditioning (HVAC) system controls, sophisticated security systems, building management systems, asset tracking etc.) communicate with each other resulting in coordinated responses in various situations. This leads to greater **comfort** and **safety** for occupants and helps lower maintenance costs. Ingersoll Rand's occupation based lighting and HVAC controls integrated with access control systems provides significant **energy efficiency**. Additionally, complex technologies often handled by disparate entities can now be installed and managed by a single expert source - Ingersoll Rand, thus leading to greater accountability and efficiency. Such intelligent concepts leading to greater safety and efficiency have also been extended to mobile cold chain fleet management. Ingersoll Rand's web-enabled temperature and fleet monitoring system will provide greater traceability throughout the cold chain.

At the '**ACREX 2011**', South Asia's largest show for HVAC and Refrigeration industry, held at New Delhi between February 24 and 26, 2011, Ingersoll Rand launched its Technology Convergence solutions. The technology demonstrations on intelligent, interconnected concepts in HVAC, Security and Refrigeration at Ingersoll Rand's booth included –

1. 'Smarter Building' scenario responses in case of a fire alarm; forced opening of a door managed by access control system; occupation and user-preferred Lighting and HVAC set-points
2. Remote energy monitoring of a building (Godrej Bhavan, Mumbai, India)
3. Tracking of a refrigerated food transportation vehicle - using GPRS technology for data communication and GPS technology for vehicle location information

News Release

Speaking at the launch, **Venkaatesh Valluri, Chairman and President, Ingersoll Rand India** said “At Ingersoll Rand, we strive to be at the forefront of customer-centric innovation and build solutions that help our customers increase efficiency, lower costs and simplify complex technologies. With Technology Convergence Solutions our customers in India will be able to manage assets intelligently through a single window. Various technologies can be monitored with ease and such integration will provide greater flexibility for future expansion or changes in equipment. With our strong family of brands and unparalleled service, customers can be assured of a single expert source for their technology integration needs.”

Ingersoll Rand’s convergent technologies communicate through open standards protocol allowing seamless integration with legacy controls from other manufacturers. With Ingersoll Rand’s Technology Convergence solutions, facilities are able to manage their technology needs better, merge legacy systems and control end-of-life costs allowing for smoother expansions and upgrades in the future.



The Ingersoll Rand booth at ACREX 2011



India President Venkatesh Valluri interacts with a mediaperson at the launch of Technology Convergence Solutions

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands—including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

About Ingersoll Rand in India

Ingersoll Rand is based out of 18 locations in the country. In India, Ingersoll Rand is working on three key areas – “Productivity” by leveraging its local manufacturing operations in Ahmedabad and Sahibabad, “Innovation” through its engineering R&D centers in Bangalore and Chennai and “Growth” through the expanded footprint it has in the country. Ingersoll – Rand (India) Limited is listed on the National Stock Exchange of India and on the Bombay Stock Exchange. Ingersoll Rand is committed to India and recognizes it as a large market.

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