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## **Ingersoll Rand Launches Residential Solutions in India under its Trane Brand**

### ***Brings Social Technology to Indian Homes through Interactive Devices Air conditioning and Security Devices now get interconnected***

**New Delhi, India, April 11, 2012** – Ingersoll Rand (NYSE: IR), a world leader in creating and sustaining safe, comfortable and efficient environments, launched Residential Solutions in India under its brand Trane. Trane, a leading global provider of indoor comfort systems and services, will usher in a new era of transforming Indian homes through interactive devices that make technology social.

In India, Residential Solutions by Trane will offer a range of premium Mini Split Air Conditioners from 3 to 5 \* (star) in capacities ranging from 1, 1.5 and 2 Tons and an Electronic Main Door Mortise Lock. The products are interconnected, and can interact with each other through a new generation wireless technology.

Designed to meet the needs of Indian homes, these devices offer simple, yet technologically-evolved levels of interactivity, control, customization and operations for modern living. Trane's Interactive Home Devices are supported by Ingersoll Rand's technology legacy and a deep understanding of Indian consumer needs. The company plans to expand to 21 cities nationally by 2014.

"I am proud to say that Ingersoll Rand has entered the Indian consumer market with products that have unique technologies and are setting benchmarks for home comfort and safety," said Michael W. Lamach, chairman, president and chief executive officer of Ingersoll Rand. "We see tremendous opportunity in India for our customized suite of products and services that have a key focus on intelligent, sustainable and convergent solutions."

Ingersoll Rand's rigorous market research shows that 90 percent of the Indian consumers contacted, preferred purchasing interactive home devices; and an even greater number considered energy efficiency as key. The new consuming generation is very sensitive to the sustainability challenges they face in the future. The launch of Residential Solutions in India bring to life interactivity of devices between themselves and with human beings and are set to redefine existing paradigms and expectations across the household products category.

"The future is convergence where technology and human intuitiveness get combined," shared Venkatesh Valluri, chairman & president, Ingersoll Rand India. "Our products have been designed with this in mind and today, we have taken the bold step to offer such solutions with Ingersoll Rand's legendary quality offerings. We believe our devices will substantially enhance consumers' comfort, convenience, safety and control, delivering a truly superior lifestyle."

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*At the launch (L to R): Gary Michel, president, Residential Solutions, Ingersoll Rand; Venkatesh Valluri, chairman & president, Ingersoll Rand India; Michael W. Lamach, chairman, president and chief executive officer, Ingersoll Rand and Sameer Nagpal, vice president, Residential Solutions, Ingersoll Rand India.*

### **About Trane, a brand of Ingersoll Rand**

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. Ingersoll–Rand (India) Limited is listed on the National Stock Exchange of India and the Bombay Stock Exchange. For more information, visit [ingersollrand.com](http://ingersollrand.com).

### **About Ingersoll Rand in India**

Ingersoll Rand is committed to India and is implementing strategies for product innovation and design for Industrial Technologies; Security; Food Safety; Energy Efficiency and Sustainability. The company is based out of 18 locations in the country.

Ingersoll Rand believes that Innovation for emerging economies is critical for products to succeed in these markets. The company has two world class manufacturing facilities at Naroda and Sahibabad; and two Engineering and Technology Centers at Bangalore and Chennai. Ingersoll Rand is also setting up a new manufacturing facility at Chennai to expand its range of products. Ingersoll–Rand (India) Limited is listed on the National Stock Exchange of India and the Bombay Stock Exchange.

For more information, visit: [www.ingersollrand.co.in](http://www.ingersollrand.co.in); [www.indiatrane.com](http://www.indiatrane.com)